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KINEDYNE OPENS SPRAWLING PLANT IN NANTONG, CHINA

Manufacturing facility is fully operational after year-long construction effort

BRANCHBURG, NJ / NANTONG, CHINA (November 3, 2009) – An impressive new manufacturing facility is now up and running in the Jiangsu Province of eastern China, courtesy of Kinedyne Corporation, a worldwide leader in cargo control products.

Located in the port city of Nantong, the new complex includes four distinct buildings, covering more than 200,000 square feet. The facility will now serve as the base of operations for more than 300 of the company's employees, who will support the company's manufacturing, quality control, engineering and supply chain management activities in the region.

"Although the global economy has not completely recovered from the recession, we've invested heavily in a huge, new production facility," explains James Klausmann II, Kinedyne's executive vice president. "Our philosophy has always been to take an aggressive approach to our company's future. My father founded the company four decades ago, and we didn't grow to reach a leadership position in our market segment by being timid. We've taken risks before, and we're doing it again to ensure that a Kinedyne customer is buying the finest cargo control products available anywhere."

Kinedyne's Nantong plant will enable the company to control everything that goes into a Kinedyne product – a key differentiator compared to other cargo control companies. In addition to being a boon to customers in terms of quality and service, the new facility will support efforts to standardize a broad range of the company's products for a variety of global markets.

One of the most important goals of the Nantong project was to expand the company's capacity to

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manufacture numerous subcomponents used to build various Kinedyne products. The ability to control manufacturing lead time on these parts further enhances an already impressive service and quality commitment. Kinedyne utilizes a network of five manufacturing and distribution facilities in North America, all promising a 24-hour turnaround on orders for any catalog item.

Key aspects of the new plant include:

- **Metal Fabrication equipment** including multiple coil-fed stamping presses with capacity from 20 to 350 tons, wireforming machines, robotic welding and roll-forming equipment.
- **Metal Processing and Finishing equipment** including heat treatment and plating lines, deburring operations, and an electrocoating (E-coat) paint line.

All of these new metalworking capabilities, along with an in-house tool and die shop, support an unprecedented expansion of the company's overall production capacity. As an example, many of the hardware products used in Kinedyne strap assemblies – from ratchet, cam and over-center buckles, to a multitude of end fittings – are now produced entirely in the new facility.

In addition to the new capacity related to metal products, the Nantong plant expands on some of the following existing operations, which contributed to Kinedyne's four decades of growth.

- **Webbing Production** lines that will support warping, weaving, finishing and stenciling of the company's most recognized products – tie down straps for flatbed, van and recreational trailers.
- **Sewing and Final Assembly Operations** for a variety of products, including winch straps, ratchet straps and logistic straps, cargo bars, decking beams and hardware.

"Kinedyne has made a strong commitment to being the Best-in-Class supplier of cargo control products and our investment in this plant is a huge step toward that goal," Klausmann adds. "Our approach is to continue investing for the future; in new equipment and production capabilities, in new product development, and above all else, in developing our incredible team of employees. We believe strongly that if we challenge ourselves to do better, our entire team will deliver results that will benefit our customers around the world."

Scenic and historic, Nantong is a port city located on the delta of the famed Yangtze River with a population

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of approximately 750,000 people. Nantong's close proximity to Shanghai – a major business center and shipping port – has helped contribute to its growing reputation as an attractive site for multi-national corporations doing business in China as part of their global expansion plans.

* **Note to editors:** A selection of high-resolution, full-color images of the new Kinedyne plant is available at: <http://tinyurl.com/Nantong-Photos>

About Kinedyne Corporation

Founded in 1968, Kinedyne Corporation is the world leader in manufacturing and distributing cargo control products for the transportation industry. The company maintains the top market share in several industry sectors through the development and engineering of a high-quality product offering, which features more than 5,000 items, including multiple patents. Its products service users that include OEM's, fleet operators and independent owner operators. The company serves several markets including Heavy Duty Trucking, Government & Military, Farm & Agricultural, Moving & Storage, Automotive and Recreational Vehicles.

Headquartered in Branchburg, NJ, Kinedyne operates facilities in Lawrence, KS, Prattville, AL, and Reno, NV. In addition, it is the parent company for a worldwide operations group – Kinedyne Canada Ltd. (Canada) and Nantong Kinedyne Ltd. (China), and its affiliate Sistemas Kinedyne, S.A. (Mexico).

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